

Betty Rubble  
Human Resources  
Acme Gravel  
Bedrock, NJ

Dear Ms. Rubble:

During the past 2 months, our practice has been in negotiation with FlyByNight Insurance over matters related to their lack of appropriate reimbursement and high administrative overhead to our practice. Unfortunately, these negotiations appear to be at an impasse.

Our records indicate that we provide important pediatric care for over 60 children whose parents are employed or otherwise contract their insurance through your company.

We are contacting Acme Gravel for two reasons. First, we would like you to be aware that FlyByNight does not represent a wise business choice, at least for a practice such as ours, and we believe that feedback is important to organizations choosing health insurance solutions for their employees. Second, should our negotiations fail, we do not wish to surprise you or your employees whose children we see with the news that we are dropping FlyByNight.

Although we will make every reasonable effort to transition those families who would switch pediatric coverage to another practice, be assured that the disruption to you and your employees may be significant.

Please contact us at any time if you have any questions or concerns.

Pediatric Associates